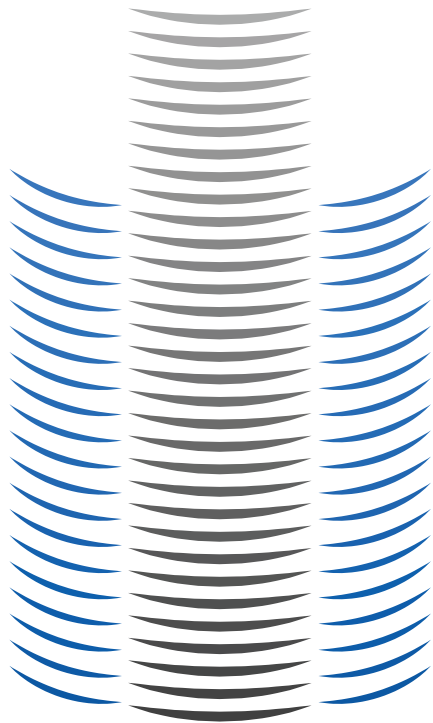


MODERN LUXURY SPOTLIGHT



2022

THE LEADING 100™

*The Top Performers
in Bay Area Real Estate*

Presented by

LuxeSF

San Francisco
magazine

MODERN LUXURY
Silicon Valley

RT REALTRENDS

**181
FREMONT
RESIDENCES**



SELLING THE BEST OF SAN FRANCISCO



Inspired by our clients' trust and driven by a genuine passion for providing superior service, Indigo Real Estate's mission is based upon a wholehearted devotion to delivering top results.

indigo
REAL ESTATE

EXPERIENCE SPEAKS FOR ITSELF
OVER A BILLION DOLLARS SOLD



MOLLIE POE TEAM
DECLAN HICKEY



MOLLIE POE + DECLAN HICKEY
INDIGO Group Founders
Consistent Top 1% Producers and
Industry Leaders Since 1997
415.902.2447
Team@IndigoGroupRealEstate.com
DRE# 01239280 / DRE# 01356209

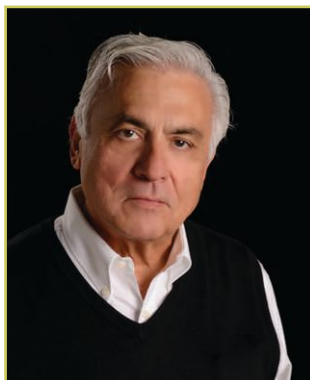
Welcome to 2022 **The Leading 100**

LuxeSF, San Francisco magazine and **Modern Luxury Silicon Valley**, in partnership with the respected **RealTrends** organization, are proud to introduce The Leading 100 List, which recognizes the outstanding top performers in Bay Area residential real estate sales. The stated vision of The Leading 100 List is to provide the Bay Area community with an authoritative, annual guide to real estate agent performance based on results and meritorious performance.

The 2022 Leading 100 List represents the Bay Area's 100 top-producing agents who registered outstanding performance in the calendar year 2021, based on dollar sales volume. As in previous years, The Leading 100 List recognizes both Individual and Team sales performance.

RealTrends data, universally recognized as the most reputable and accurate in the industry because of its verification protocols and recording of off-market transactions, was used as the basic platform in developing The Leading 100 List. That data was supplemented, where necessary and appropriate, with verified information provided by brokerage management.

We wish to congratulate the 2022 Leading 100 List honorees for their success, which is based upon hard work, passion for the business, and commitment to their industry and clients, on whose behalf they labor tirelessly. Theirs is an accolade much deserved, and it is with great pleasure that we communicate that achievement to the community at large—to their industry peers and to the clients who rely so heavily upon their valued service.



ALF NUCIFORA
CHAIRMAN
LUXESF



AUTUMN O'KEEFE
PUBLISHER
MODERNLUXURY
SAN FRANCISCO MAGAZINE
MODERN LUXURY SILICON VALLEY

CONGRATULATIONS TEAM

Carmel Realty Company, the largest independent brokerage on the Monterey Peninsula, along with sister company, Monterey Coast Realty, congratulates 16 of our agents and small teams recognized by Real Trends in 2021 & the entire brokerage on their extraordinary market leading performance this past year.

All rankings are by Sales Volume according to Real Trends and as advertised in The Wall Street Journal.



SHELLY MITCHELL LYNCH

DRE#01217466



PETER BUTLER

DRE#01222453



JAMAL NOORZOY

DRE#01119622



JUDIE PROFETA

DRE#00703550



COURTNEY JONES

DRE#01806907



LISA TALLEY DEAN

DRE#01401218



BEN ZOLLER
MONTEREY COAST REALTY

DRE#01967810



ED BASS
MONTEREY COAST REALTY

DRE#01214469



LINDA MILLER

DRE#01833714



COURTNEY ADAMSKI

DRE#01444609



BOBBIE EHRENPREIS

DRE#01136716



JOHN ROMLEY
MONTEREY COAST REALTY

DRE#01966766



MARK RYAN

DRE#01458945



RENEE CATANIA
MONTEREY COAST REALTY

DRE#01954589



MALONE HODGES TEAM

DRE# 02074131 | DRE#01471087



THE ARNOLD TEAM

DRE#02154598 | DRE#01706104 | DRE#02036451



CARMEL REALTY COMPANY
ESTABLISHED 1913



A Cornerstone in Luxury Real Estate for Over One Hundred Years

831.622.1000 ■ www.CarmelRealtyCompany.com

Compass is proud to congratulate our Bay Area agents and teams that are honored on the 2022 The Leading 100 list.

AGENTS

Shana Rohde-Lynch
DRE 01079806

Kathy Bridgman
DRE 01189798

Neal Ward
DRE 01052285

Joujou Chawla
DRE 00890002

Erika Demma
DRE 01230766

Isabelle Grotte
DRE 01895115

Zach Trailer
DRE 01371338

Yvonne Yang
DRE 01371905

Helena Zaludova
DRE 01472256

Raziel Ungar
DRE 01701234

Hong Sycks
DRE 02111675

David Welton
DRE 00922957

Anson Ip
DRE 01413912

Julie Wyss
DRE 01350871

Beth Brody
DRE 00657511

Vicky Yu
DRE 02002759

Andrea Gordon
DRE 01233563

Annie Zhou
DRE 01877181

Xin Jiang
DRE 01961451

MJ St. Jean
DRE 1440057

Kim Richman
DRE 01076556

Lin Ning
DRE 01994788

Caroline Dinsmore
DRE 01458457

Raymond Ni
DRE 02021517

Dino Zuzic
DRE 01854090

Liz Daschbach
DRE 00969220

David Bellings
DRE 00877838

Mary Macpherson
DRE 01839976

Lisa Smith
DRE 01927676

Colleen Foraker
DRE 01349099

AGENT TEAMS

Team Hatvany

Nina Hatvany
DRE 01152226

Gullixson Team

Mary Gullixson
DRE 00373961 |
Brent Gullixson
DRE 01329216

Judy Citron

DRE 01825569

Dana Green Team

Dana Green
DRE 01482454

The Oldham Group

Andrew Oldham
DRE 01207289 |
Jennifer Oldham
DRE 01325650

Mcnair Group

Billy Mcnair
DRE 01343603

Patty Dwyer Group

Patty Dwyer
DRE 01281150

Boyenga Team

Eric Boyenga
DRE 01254725 |
Janelle Boyenga
DRE 01254724

Phil Chen

DRE 01715177

Frazzano Tse Team

Joe Frazzano
DRE 00982431 |
Alex Tse
DRE 01386010

Butch Haze

DRE 01140774

The Condo Advisory

Justin Goldberg
DRE 01705028 |
Marcus Lee
DRE 01354869 |
Todd Montgomery
DRE 01875716

LeMieux Associates

Tom LeMieux
DRE 01066910 |
Jennifer Bitter
DRE 01847627

Carol Carnevale, Nicole Aron & James Steele Team

Carol Carnevale
DRE 00946687 |
Nicole Aron
DRE 00952657 |
James Steele
DRE 01872027

Missy Wyant Smit Team

Missy Wyant Smit
DRE 01408017

Nevis & Ardizzone Team

Michael Nevis
DRE 01139401 |
Rick Ardizzone
DRE 00979963

Joe Velasco Group

Joe Velasco
DRE 01309200

Monica Pauli Team

Monica Pauli
DRE 01309178

Samit Shah Team

Samit Shah
DRE 01906486

Kate McCaffrey Group

Kate McCaffrey
DRE 01355206

Bambace Peterson Team

Dana Bambace
DRE 01731448 |
Mark Peterson
DRE 01977162

Mariana Pappalardo Group

Mariana Pappalardo
DRE 01970137

680 Doug Buenz Group

Doug Buenz
DRE 00843458

The Bellings Brothers Team

Aaron Bellings
DRE 01915431 |
Michael Bellings
DRE 01935559

Mary Tan Realty

Mary Tan
DRE 00861682 |
George Tan
DRE 01891525 |
Michael Huang
DRE 01936429

Kenny & Jun Team

Kenny Kim
DRE 01107924 |
Jun Chung
DRE 01781903

Sternsmith Group

Casey Sternsmith
DRE 01733080

Krishnan Team

Ruth Krishnan
DRE 01862279

Julie Tsai Law

DRE 01339682

Team Lotte & Sarah

Lotte Moore
DRE 01744042 |
Sarah Kowalczyk
DRE 01742287

Palermo Properties Team

Mark Palermo
DRE 01469372

Sarah Abel & Julie Gardner

DRE 00928803 |
DRE 01431765

Heafey Baum Group

Matt Heafey
DRE 01723973 |
Teresa Baum
DRE 01731096

Helen & Brad Miller

Helen Miller
DRE 01142061 |
Brad Miller
DRE 00917768

Rohit K. Pathak

DRE 01882271

The reSolve Group

Adam Touni
DRE 01880106 |
Kat Carroll
DRE 01909507 |
Wendy Kandasamy
DRE 01425837

Carey Hagglund Condry Team

Carey Hagglund Condry
DRE 01323032

The Galli Team

Michael Galli
DRE 01852633

Tim Mcguire Team

Tim Mcguire
DRE 01349446

The Leading 100 Teams

LISTED BY TEAM NAME, BROKERAGE, LOCATION AND TOTAL SALES VOLUME IN 2021

1. The TSE Group
Intero
Saratoga
\$939,647,559

2. The Khrista Jarvis Team
Coldwell Banker Realty
Danville
\$602,216,554

3. Canning Properties Group
Sotheby's International Realty
Carmel
\$489,584,640

4. Team Hatvany
Compass
San Francisco
\$456,169,700

5. Everhome Real Estate
Fremont
\$449,995,174

6. Own Marin
Larkspur
\$447,554,138

7. Gullixson Team
Compass
Menlo Park
\$445,498,000

8. The Troyer Group
Intero
Los Altos
\$418,114,496

9. Gregg Lynn Team
Sotheby's International Realty
San Francisco
\$400,681,892

10. Judy Citron
Compass
Menlo Park
\$395,000,000

11. Dana Green Team
Compass
Lafayette
\$381,230,030

12. Room Real Estate
Santa Cruz
\$356,179,175

13. District Homes
Berkeley
\$328,907,814

14. The Oldham Group
Compass
Los Gatos
\$328,673,056

15. City Real Estate
San Francisco
\$326,093,121

16. Billy McNair, McNair Group
Compass
Menlo Park
\$322,928,117

17. Patty Dwyer Group
Compass
Burlingame
\$319,338,006

18. Real Estate 38
San Jose
\$315,427,408

19. The Nolan Group
Vanguard Properties
San Francisco
\$304,278,229

20. Boyenga Team
Compass
Los Gatos
\$296,757,732

21. Mosaik Real Estate
San Francisco
\$291,894,792

22. The Gunderman Group
Keller Williams-Oakland
Oakland
\$281,103,671

23. Phil Chen
Compass
Burlingame
\$262,097,943

24. Dreyfus Group
Golden Gate
Sotheby's International Realty
Palo Alto
\$254,830,700

25. Outpost Real Estate
San Francisco
\$252,012,277

26. Own Real Estate
Millbrae
\$251,147,429

27. The Frazzano Tse Team
Compass
Danville
\$250,249,182

28. Coco Tan Team
Keller Williams—Silicon Valley
Campbell
\$248,623,239

29. The Condo Advisory
Compass
San Francisco
\$241,843,195

30. Butch Haze
Compass
San Francisco
\$240,219,140

31. Strock Team
Strock Real Estate
Capitola
\$231,784,530

32. LeMieux Associates
Compass
Menlo Park
\$230,113,018

33. The Kehrig Team
Coldwell Banker Realty
Danville
\$229,194,397

34. Carol Carnevale, Nicole Aron & James Steele Team
Compass
Menlo Park
\$227,880,519

35. Block Change
San Jose
\$223,124,943

36. Missy Wyatt Smit
Compass
San Francisco
\$219,394,897

37. Nevis and Ardizzone Team
Compass
Los Gatos
\$218,952,736

38. Joe Velasco Group
Compass
Los Gatos
\$213,818,043

39. Momentum Realty
San Jose
\$213,469,598

40. Kinetic Real Estate
Daly City
\$213,391,521

41. Team Bedi
Keller Williams—Tri Valley
Pleasanton
\$207,932,604

42. Elation Real Estate
Pleasanton
\$207,151,125

43. Polaris Realty
San Francisco
\$206,991,656

44. 8 Blocks Real Estate
Santa Clara
\$206,895,795

45. Ascend Real Estate
San Francisco
\$206,790,497

46. The Renee White Team
Keller Williams—Walnut Creek
Walnut Creek
\$204,630,563

47. Sarkissian Bullock Team
Golden Gate
Sotheby's International Realty
Mill Valley
\$203,883,650

48. Monica Pauli Team
Compass
San Francisco
\$202,818,360

49. Sousou Team
Keller Williams—Tri Valley
Pleasanton
\$201,357,266

50. Generation Real Estate
San Francisco
\$199,866,545

51. Samit Shah Team
Compass
San Jose
\$188,869,115

52. Alex Wang
Rainmaker Real Estate
Los Altos
\$188,160,036

53. Nunemacher Group
Vanguard Properties
San Francisco
\$185,933,969

54. Disen Cai Real Estate Group
Keller Williams—Peninsula
Estates
Burlingame
\$184,826,752

55. The Ruiz Group
Keller Williams—Carmel
Carmel
\$183,968,361

56. Kate McCaffrey Group
Compass
Oakland
\$179,542,986

57. Bambace Peterson Team
Compass
Carmel
\$179,340,795

58. The Jimmy Castro Real Estate Group
RE/MAX Gold
Fairfield
\$178,285,515

59. The Marin Group
Golden Gate
Sotheby's International Realty
Greenbrae
\$178,154,138

60. Mariana Pappalardo
Compass
San Carlos
\$177,931,907

61. 680 Doug Buenz Group
Compass
Pleasanton
\$177,397,360

62. Bellings Brothers Team
Compass
San Francisco
\$177,062,111

63. Mary Tan Realty
Compass
Saratoga
\$176,587,801

64. Kenny and Jun Team
Compass
Pleasanton
\$176,239,449

65. Sternsmith Group
Compass
Burlingame
\$176,197,000

66. The Debbie Sharp Group
Keller Williams—Peninsula
Estates
Burlingame
\$174,074,750

67. Ian Bowling Team
Keller Williams—Palo Alto
Palo Alto
\$172,475,022

68. Krishnan Team
Compass
San Francisco
\$169,122,581

69. Artemis Real Estate
San Francisco
\$168,391,805

70. Rick Fuller Team
Antioch
\$167,144,796

71. The Eddie Oberoi Team
Intero
Los Altos
\$165,861,900

72. Julie Tsai Law
Compass
Palo Alto
\$163,583,588

73. The Joe Schembri Real Estate Team
Coldwell Banker Realty
Fremont
\$163,084,852

74. Kinoko Real Estate
San Francisco
\$162,729,427

75. Dave Clark Team
Keller Williams—Silicon Valley
Campbell
\$161,980,408

76. Town Real Estate
Danville
\$161,898,117

77. The Campi Group
Golden Gate
Sotheby's International Realty
Los Altos
\$159,610,012

78. Team Lotte & Sarah
Compass
Mill Valley
\$158,819,380

79. Team Anian Tunney/ Adrienne Krumins
The Grubb Co.
Oakland
\$157,118,150

80. Wen Guo Real Estate Group
Keller Williams—Peninsula
Estates
Burlingame
\$154,735,088

81. Palermo Properties Team
Compass
Burlingame
\$154,731,400

82. Sarah Abel and Julie Gardner
Compass
Oakland
\$154,000,000

83. Prosper Real Estate
Santa Rosa
\$153,434,546

84. Watson Marshall Group
Sereno
Burlingame
\$151,494,044

85. Heafey Baum Group
Compass
Oakland
\$150,539,988

86. Helen and Brad Miller
Compass
Woodside
\$149,435,000

87. Applegarth + Warrin
Golden Gate
Sotheby's International Realty
Mill Valley
\$149,077,000

88. Elite Partners
RE/MAX Gold
Fairfield
\$148,549,989

89. Kulda Group
Keller Williams—Peninsula
Estates
Burlingame
\$148,084,446

90. Asante Realty
San Ramon
\$147,736,971

91. Rohit K. Pathak
Compass
Newark
\$147,360,243

92. The reSolve Group
Compass
Palo Alto
\$145,735,059

93. Arrive Real Estate
San Francisco
\$145,403,702

94. Carey Hagglund Condy Team
Compass
Mill Valley
\$145,351,857

95. The Galli Team
Compass
Los Altos
\$144,116,784


96. VKGRE Group
Keller Williams—Los Gatos
Estates
Los Gatos
\$143,710,232

97. Ahern Real Estate Group
Coldwell Banker Realty
Danville
\$142,776,427

98. Tim McGuire Team
Compass
Pleasanton
\$142,615,056

99. Bay Real Estate Group
San Francisco
\$142,257,867

100. Pacific Edge Real Estate
Compass
Oakland
\$142,176,396



CONGRATULATIONS TO THE AGENCY'S TRACY MCLAUGHLIN

Honored by LuxeSF and RealTrends
as a top Bay Area real estate agent
with over \$400 million in sales.

Tracy's vision and passion for excellence are an inspiration to her
colleagues at The Agency Marin and our global community.

60+ Offices | 6 Countries | 1 Connected Community

Wherever you're going, we can take you there.

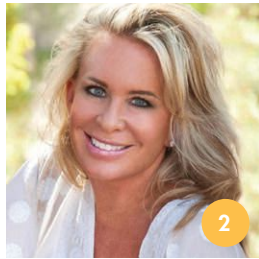
THEAGENCYRE.COM

The Leading 100 Individuals 2022



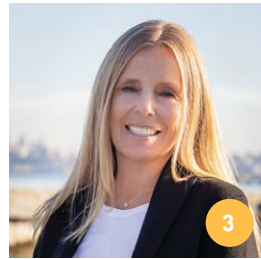
1

Tim Allen
 Brokerage: Coldwell
 Banker Realty
 Location: Carmel-by-the-Sea
 Volume: \$465,267,649



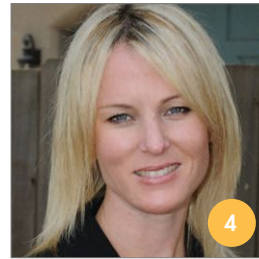
2

Tracy McLaughlin
 Brokerage: The Agency
 Location: Larkspur
 Volume: \$416,585,500



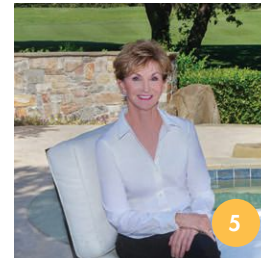
3

Shana Rohde-Lynch
 Brokerage: Compass
 Location: Tiburon
 Volume: \$392,012,580



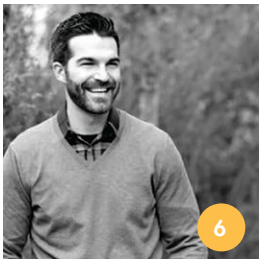
4

Keri Nicholas
 Brokerage: Parc Agency
 Corporation
 Location: Menlo Park
 Volume: \$386,426,916



5

Kathy Bridgman
 Brokerage: Compass
 Location: Los Altos
 Volume: \$374,195,000



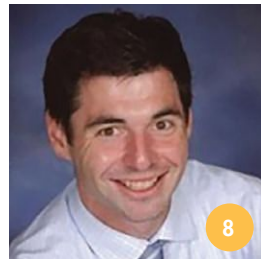
6

Randy Waller
 Brokerage: W Real Estate
 Location: Santa Rosa
 Volume: \$354,450,518



7

Stanley Lo
 Brokerage: Green Banker
 Location: Burlingame
 Volume: \$346,288,487



8

David Lillo
 Brokerage: DPL Real Estate
 Location: Cupertino
 Volume: \$320,325,053



9

Todd Renfrew
 Brokerage: California
 Outdoor Properties
 Location: Vacaville
 Volume: \$294,419,198



10

Neal Ward
 Brokerage: Compass
 Location: San Francisco
 Volume: \$285,540,000



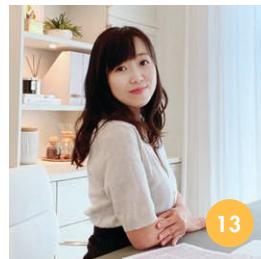
11

Joujou Chawla
 Brokerage: Compass
 Location: Danville
 Volume: \$240,563,537



12

Shelly Lynch
 Brokerage: Carmel
 Realty Company
 Location: Carmel
 Volume: \$236,277,700



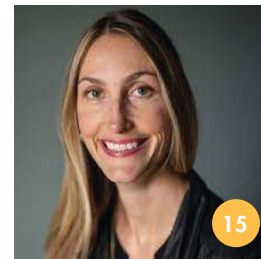
13

Vicky Li
 Brokerage: Coldwell
 Banker Realty
 Location: Cupertino
 Volume: \$234,424,291



14

Erika Demma
 Brokerage: Compass
 Location: Woodside
 Volume: \$226,589,565



15

Isabelle Grotte
 Brokerage: Compass
 Location: San Francisco
 Volume: \$198,924,381



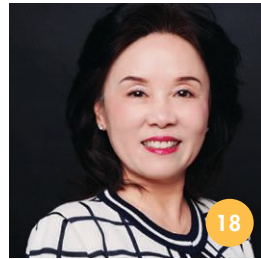
16

Hugh Cornish
 Brokerage: Coldwell
 Banker Realty
 Location: Menlo Park
 Volume: \$189,543,079



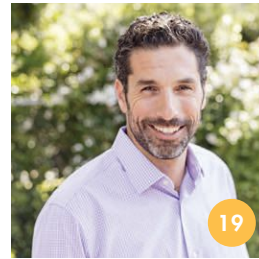
17

Zach Trailer
 Brokerage: Compass
 Location: Palo Alto
 Volume: \$189,102,500



18

Yvonne Yang
 Brokerage: Compass
 Location: Los Altos
 Volume: \$187,541,138



19

Joshua Deitch
 Brokerage: Coldwell
 Banker Realty
 Location: Mill Valley
 Volume: \$182,496,375



20

Steve McCarrick
 Brokerage: Coldwell
 Banker Realty
 Location: Saratoga
 Volume: \$172,183,137

TOP PERFORMERS IN BAY AREA REAL ESTATE

TOP-RANKED TEAMS



#1

THE TSE GROUP
INTERO SARATOGA



#8

THE TROYER GROUP
INTERO LOS ALTOS



#71

THE EDDIE OBEROI TEAM
INTERO LOS ALTOS

TOP-RANKED INDIVIDUAL AGENTS



#27

SEAN CHEN
INTERO FREMONT



#38

JORDAN MOTT
INTERO WILLOW GLEN



#43

ERIC FISCHER-COLBRIE
INTERO LOS ALTOS



#58

KAREN NELSEN
INTERO MORGAN HILL



#62

TRANG DUNLAP
INTERO FREMONT



#69

MINI KALKAT
INTERO LOS ALTOS



#79

KAAJAL SHAHANI
INTERO FREMONT



#91

MIKE STROUF
INTERO SANTA CLARA

The Leading 100 Individuals 2022



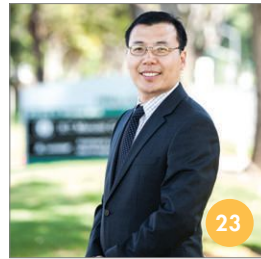
21

Courtney Charney
 Brokerage: Parc
 Agency Corporation
 Location: Menlo Park
 Volume: \$171,913,800



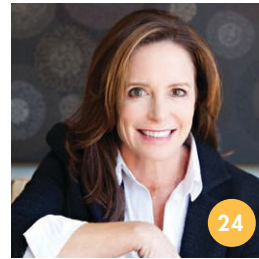
22

Jim Arbeed
 Brokerage: Coldwell
 Banker Realty
 Location: Burlingame
 Volume: 168,985,500



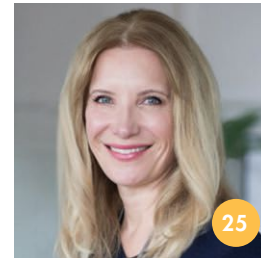
23

Daniel Xi
 Brokerage: Coldwell
 Banker Realty
 Location: Cupertino
 Volume: \$166,726,629



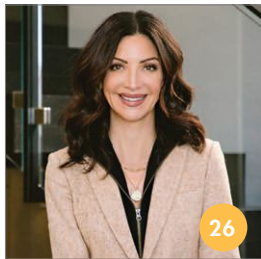
24

Carrie B. Goodman
 Brokerage: Sotheby's
 International Realty
 Location: San Francisco
 Volume: \$162,413,125



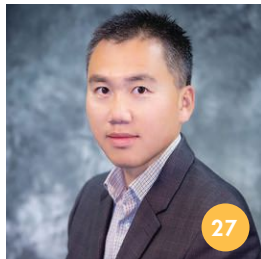
25

Helena Zaludova
 Brokerage: Compass
 Location: San Francisco
 Volume: \$157,412,118



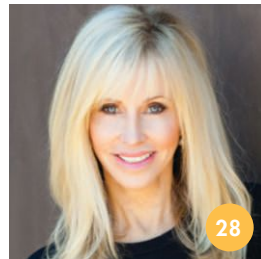
26

Hillary Ryan
 Brokerage: Sotheby's
 International Realty
 Location: St Helena
 Volume: \$155,773,946



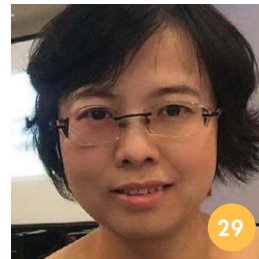
27

Sean Chen
 Brokerage: Intero
 Franchise Services
 Location: Fremont
 Volume: \$155,720,987



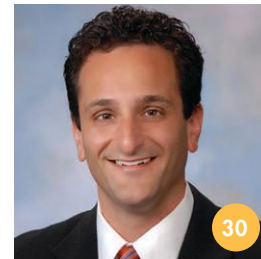
28

Ginger Martin
 Brokerage: Sotheby's
 International Realty
 Location: St Helena
 Volume: \$154,120,000



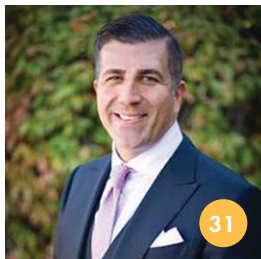
29

Xiaozhu Kang
 Brokerage: Coldwell
 Banker Realty
 Location: Cupertino
 Volume: \$153,786,016



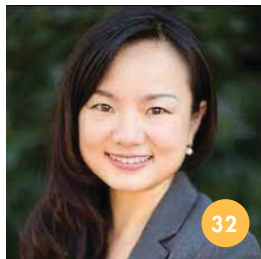
30

Mike Bohnert
 Brokerage: Coldwell
 Banker Realty
 Location: Burlingame
 Volume: \$153,000,000



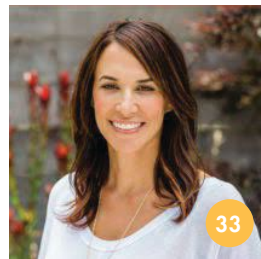
31

Joseph Sabeh
 Brokerage: Venture Sotheby's
 International Realty
 Location: Fremont
 Volume: \$151,380,690



32

Alexandra Zhou
 Brokerage: Morgan
 Real Estate
 Location: San Jose
 Volume: \$147,678,528



33

Lamisse Droubi
 Brokerage: Generation
 Real Estate
 Location: San Francisco
 Volume: \$147,437,600



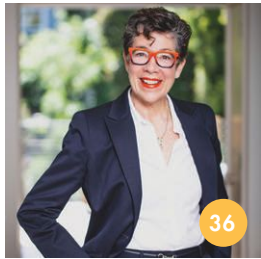
34

Raziel Ungar
 Brokerage: Compass
 Location: Burlingame
 Volume: \$146,340,103



35

Joe Piazza
 Brokerage: Coldwell
 Banker Realty
 Location: Los Gatos
 Volume: \$145,895,638



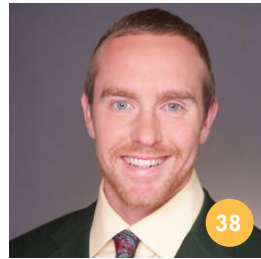
36

Wendy Storch
 Brokerage: Sotheby's
 International Realty
 Location: San Francisco
 Volume: \$143,887,239



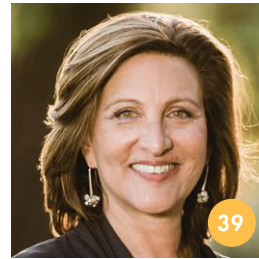
37

Manu Changotra
 Brokerage: Coldwell
 Banker Realty
 Location: Cupertino
 Volume: \$140,671,822



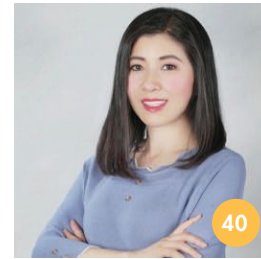
38

Jordan Mott
 Brokerage: Intero—a
 Berkshire Hathaway affiliate
 Location: San Jose
 Volume: \$140,118,550



39

Tina Shone
 Brokerage: Sotheby's
 International Realty
 Location: Sonoma
 Volume: \$138,940,300



40

Hong Sycks
 Brokerage: Compass
 Location: Santa Clara
 Volume: \$137,967,628



Dreyfus Group



Sarkissian Bullock Team



The Marin Group



Campi Group



Applegarth + Warrin



John Shroyer



Amy McCafferty



Jill Levy



Herman Chan

Golden Gate

Sotheby's
INTERNATIONAL REALTY

We elevate the real estate experience for our agents, too.

Congratulations to our agents recognized on *Real Trends'* The Leading 100, distinguished among the top performers in Bay Area real estate.



Nothing compares.
GOLDENGATESIR.COM

The Leading 100 Individuals 2022



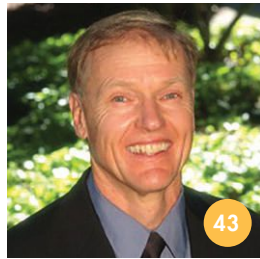
41

John Shroyer
 Brokerage: Golden Gate
 Sotheby's International Realty
 Location: Redwood City
 Volume: \$137,045,500



42

David Welton
 Brokerage: Compass
 Location: Saratoga
 Volume: \$135,091,026



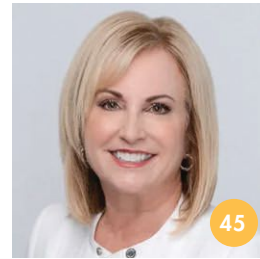
43

Eric Fischer-Colbrie
 Brokerage: Intero—a
 Berkshire Hathaway affiliate
 Location: Los Altos
 Volume: \$134,791,027



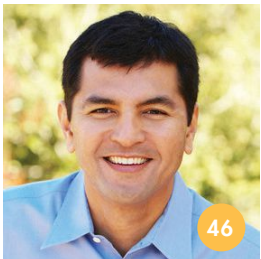
44

Marc Roos
 Brokerage: Sereno
 Location: Los Altos
 Volume: \$132,427,000



45

Amy McCafferty
 Brokerage: Golden Gate
 Sotheby's International Realty
 Location: Los Gatos
 Volume: \$132,006,068



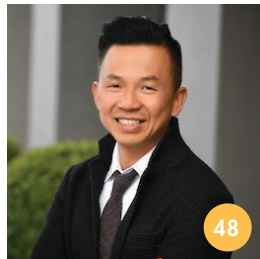
46

Royce Cablayan
 Brokerage: Sereno
 Location: Los Altos
 Volume: \$127,664,532



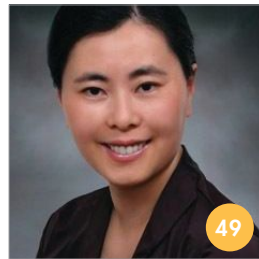
47

Bob Bredel
 Brokerage: Sereno
 Location: San Carlos
 Volume: \$125,838,750



48

Anson Ip
 Brokerage: Compass
 Location: Saratoga
 Volume: \$124,681,507



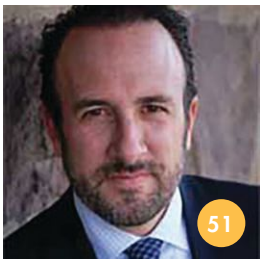
49

Sophie Shen
 Brokerage: SV Capital
 Group Inc
 Location: Milpitas
 Volume: #122,826,963



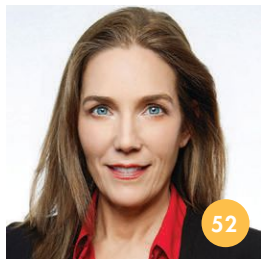
50

Joel Goodrich
 Brokerage: Coldwell
 Banker Realty
 Location: San Francisco
 Volume: \$122,817,633



51

Daniel Casabonne
 Brokerage: Sotheby's
 International Realty
 Location: Sonoma
 Volume: \$121,830,165



52

Laura Bryant
 Brokerage: Keller Williams
 Peninsula Estates
 Location: Burlingame
 Volume: \$119,622,108



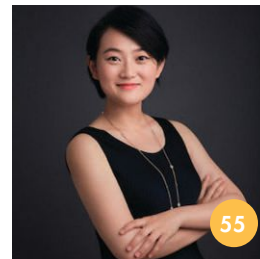
53

Valerie Mein
 Brokerage: Coldwell
 Banker Realty
 Location: Los Gatos
 Volume: \$119,574,716



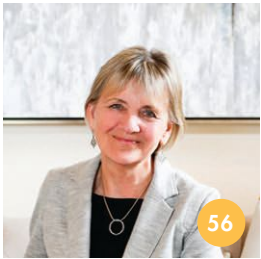
54

Julie Wyss
 Brokerage: Compass
 Location: Los Gatos
 Volume: \$119,191,592



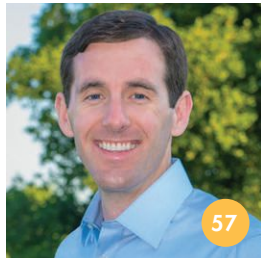
55

Jingua (Gigi) Ji
 Brokerage: Coldwell
 Banker Realty
 Location: Cupertino
 Volume: \$118,844,064



56

Ducky Grabill
 Brokerage: Sereno
 Location: Los Gatos
 Volume: \$117,649,969



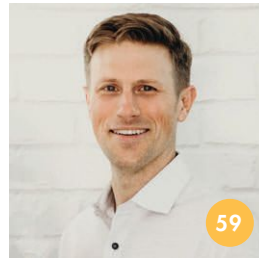
57

Nicholas French
 Brokerage: Sereno
 Location: Los Altos
 Volume: \$117,516,250



58

Karen Nelson
 Brokerage: Intero—a
 Berkshire Hathaway affiliate
 Location: Morgan Hill
 Volume: \$117,295,579



59

Kevin Swartz
 Brokerage: Atria Real Estate
 Location: Sunnyvale
 Volume: \$115,096,405



60

Dana Cohen
 Brokerage: The Grubb Co.
 Location: Oakland
 Volume: \$114,678,150

SHANA ROHDE-LYNCH

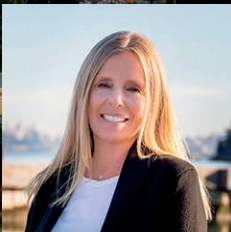
Experience the Difference

#1

in the Bay Area by
SF Business Times

#27

in the Nation on the RealTrends
'The Thousand' List



Shana Rohde-Lynch
Marin County Luxury Specialist
415.264.7101
SRL@Compass.com
DRE 01079806

Compass is a real estate broker licensed by the State of California and abides by Equal Housing Opportunity laws. License Number 01527235. All material presented herein is intended for informational purposes only and is compiled from sources deemed reliable but has not been verified. Changes in price, condition, sale or withdrawal may be made without notice. No statement is made as to accuracy of any description. All measurements and square footage are approximate.

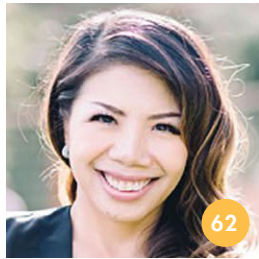
COMPASS

The Leading 100 Individuals 2022



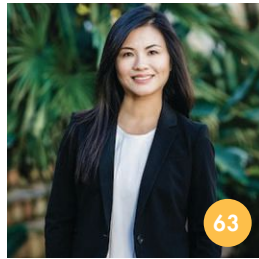
61

Beth Brody
 Brokerage: Compass
 Location: Mill Valley
 Volume: \$114,592,050



62

Trang Dunlap
 Brokerage: Intero
 Franchise Services
 Location: Fremont
 Volume: \$114,210,580



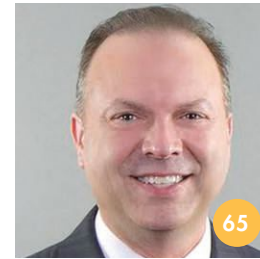
63

Vicky Yu
 Brokerage: Compass
 Location: Burlingame
 Volume: \$112,678,881



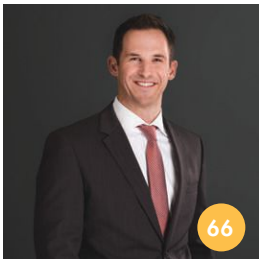
64

Andrea Gordon
 Brokerage: Compass
 Location: Berkeley
 Volume: \$111,373,888



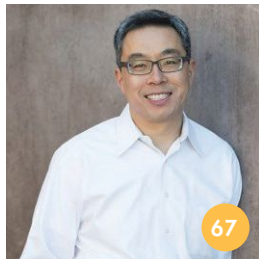
65

Andrew Herrera II
 Brokerage: Berkshire
 Hathaway HomeServices
 Location: San Francisco
 Volume: \$109,962,875



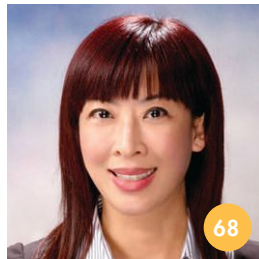
66

Greg Fulford
 Brokerage: Sotheby's
 International Realty
 Location: San Francisco
 Volume: \$109,921,979



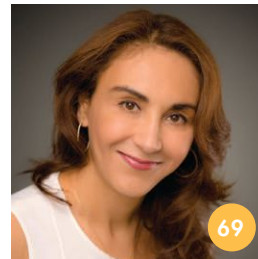
67

Andy Wong
 Brokerage: Sereno
 Location: Los Altos
 Volume: \$109,104,899



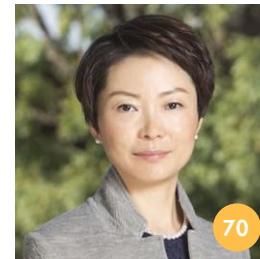
68

Annie Zhou
 Brokerage: Compass
 Location: Los Altos
 Volume: \$109,047,638



69

Mini Kalkat
 Brokerage: Intero—a
 Berkshire Hathaway affiliate
 Location: Los Altos
 Volume: \$108,626,750



70

Xin Jiang
 Brokerage: Compass
 Location: Palo Alto
 Volume: \$107,903,000



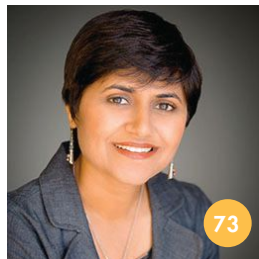
71

MJ St Jean
 Brokerage: Compass
 Location: Danville
 Volume: \$107,600,629



72

Josh McAdam
 Brokerage: Sotheby's
 International Realty
 Location: San Francisco
 Volume: \$107,036,125



73

Radha Rustagi
 Brokerage: Keller
 Williams Realty
 Location: Cupertino
 Volume: \$106,964,417



74

Aimee Song
 Brokerage: Coldwell
 Banker Realty
 Location: Fremont
 Volume: \$106,644,576



75

Kimberly Richman
 Brokerage: Compass
 Location: Los Gatos
 Volume: \$106,503,000



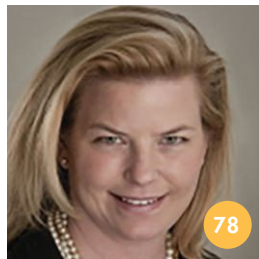
76

Elena Licari
 Brokerage: Coldwell
 Banker Realty
 Location: Los Gatos
 Volume: \$104,715,668



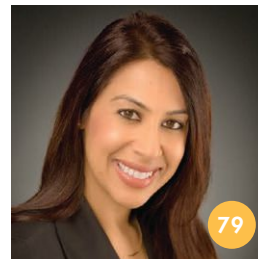
77

Lin Ning
 Brokerage: Compass
 Location: Palo Alto
 Volume: \$104,659,000



78

Heidi Marchesotti
 Brokerage: Corcoran
 Global Living
 Location: Piedmont
 Volume: \$104,412,464



79

Kaajal Shahani
 Brokerage: Intero
 Franchise Services
 Location: Fremont
 Volume: \$104,381,990



80

Erin Lail
 Brokerage: Coldwell Banker
 Brokers of the Valley
 Location: Saint Helena
 Volume: \$103,220,525

GINGER MARTIN + CO
LUXURY REAL ESTATE | SONOMA & NAPA VALLEY



EXCEPTIONAL EXCLUSIVE
SOLD
NAPA VALLEY | SONOMA VALLEY

GINGER MARTIN
415.516.3939
WWW.GINGERMARTIN.COM
DRE 00643485

Sotheby's
INTERNATIONAL REALTY



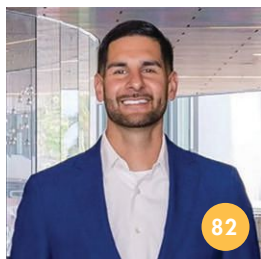
The Leading 100 Individuals 2022



81

Kevin Birmingham

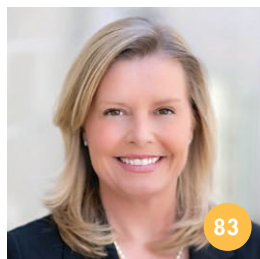
Brokerage: Park North Real Estate
Location: San Francisco
Volume: \$102,992,725



82

Alexis Oroscio

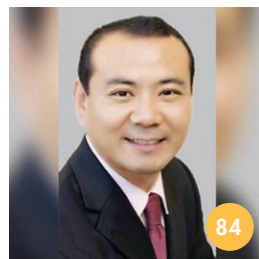
Brokerage: Realty One Group, Infinity
Location: Campbell
Volume: \$102,413,983



83

Caroline Dinsmore

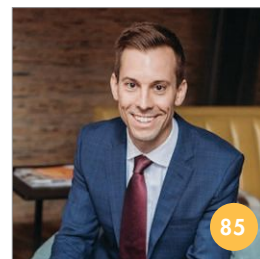
Brokerage: Compass
Location: Burlingame
Volume: \$102,385,970



84

Raymond Ni

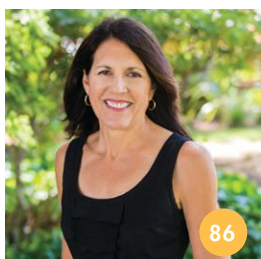
Brokerage: Compass
Location: Cupertino
Volume: \$101,265,600



85

Dino Zuzic

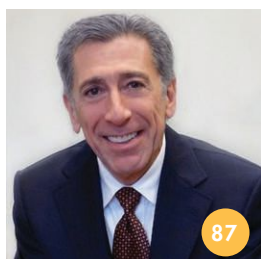
Brokerage: Compass
Location: San Francisco
Volume: \$101,043,000



86

Elizabeth Daschbach

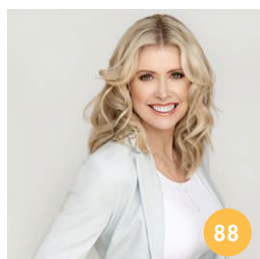
Brokerage: Compass
Location: Menlo Park
Volume: \$100,941,000



87

David Bellings

Brokerage: Compass
Location: San Francisco
Volume: \$100,799,393



88

Jill Levy

Brokerage: Golden Gate Sotheby's International Realty
Location: Napa
Volume: \$99,752,400



89

Mary Macpherson

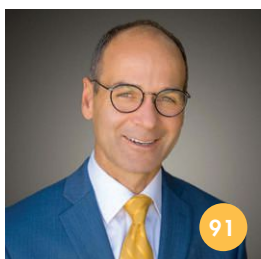
Brokerage: Compass
Location: San Francisco
Volume: \$98,476,000



90

Lisa Smith

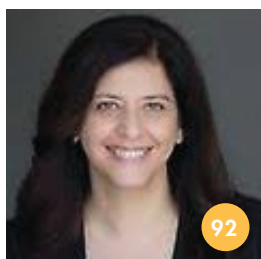
Brokerage: Compass
Location: Mill Valley
Volume: 98,341,188



91

Mike Strouf

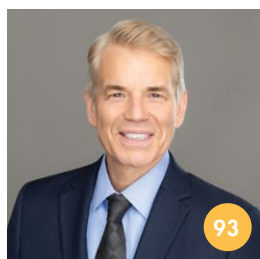
Brokerage: Intero Franchise Services
Location: Santa Clara
Volume: \$97,856,011



92

Diyar Essaid

Brokerage: Coldwell Banker Realty
Location: Los Altos
Volume: \$97,561,000



93

Andrew de Vries

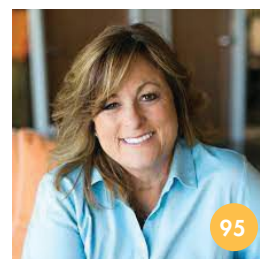
Brokerage: Berkshire Hathaway HomeServices
Location: San Francisco
Volume: \$96,851,208



94

Arthur Sharif

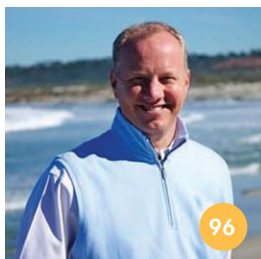
Brokerage: Sotheby's International Realty
Location: San Francisco
Volume: \$96,066,600



95

Laura Bertolacci

Brokerage: Sereno
Location: San Carlos
Volume: \$95,691,235



96

Peter Butler

Brokerage: Carmel Realty Company
Location: Carmel
Volume: \$95,536,500



97

Colleen Foraker

Brokerage: Compass
Location: Menlo Park
Volume: \$94,909,250



98

Stephanie Elkins

Brokerage: Coldwell Banker Realty
Location: Menlo Park
Volume: \$94,653,903



99

Herman Chan

Brokerage: Golden Gate Sotheby's International Realty
Location: Berkeley
Volume: \$94,121,278



100

Shelly Chou

Brokerage: Coldwell Banker Realty
Location: Saratoga
Volume: \$94,060,988