

Individual Agents by Volume National Rankings Real Trends 2022 - www.realtrends.com/agent-rankings/

Volume Rank	First Team Name	Last Name	Company	Sides	Volume	City	State	Network Affiliation
1	Ben	Caballero	HomesUSA.com	4,671.00	\$1,976,544,802.00	Dallas	TX	Other/Independent
2	Christian	Angle	Christian Angle Real Estate	98	\$1,181,908,228.00	Palm Beach	FL	Other/Independent
3	Chris	Cortazzo	Compass	86.59	\$1,044,000,000.00	Malibu	CA	Compass
4	Ralph	Harvey	ListWithFreedom.com	3,253.00	\$1,032,403,538.00	Boynton Beach	FL	Other/Independent
5	Dora	Puig	Luxe Living Realty	111	\$970,843,734.00	Miami Beach	FL	Other/Independent
6	Deborah	Kern	Corcoran	31	\$829,342,948.12	New York	NY	Corcoran
7	Suzanne	Frisbie	Corcoran	47	\$742,235,988.00	Palm Beach	FL	Corcoran
8	Tracy	Campion	Campion and Company	116	\$736,925,450.00	Boston	MA	Other/Independent
9	Jonathan	Minerick	homecoin.com	1,116.00	\$598,561,060.00	San Diego	CA	Other/Independent
10	Santiago	Arana	The Agency	41	\$581,606,514.00	Los Angeles	CA	Other/Independent
11	David	Roberts	Royal Palm Properties	89	\$545,340,075.00	Boca Raton	FL	Other/Independent
12	Dana	Koch	Corcoran	100	\$521,364,954.00	Palm Beach	FL	Corcoran
13	Beau	Blankenship	Engel & Völkers 30A Beaches	181.2	\$515,204,975.20	Santa Rosa Beach	FL	Engel & Völkers
14	Steven	Koleno	EXIT Strategy Realty	1,404.00	\$505,188,331.50	Chicago	IL	EXIT
15	Gary	Pohrer	Douglas Elliman	37.2	\$496,997,515.58	Palm Beach	FL	Douglas Elliman
16	Ginger	Glass	Compass	46	\$488,272,323.00	Beverly Hills	CA	Compass
17	Tracey	Stott Kelley	Stott Real Estate, Inc.	78	\$479,222,600.00	Kailua	HI	Other/Independent
18	Jean	Merkelbach	Engel & Völkers Lake Tahoe	123.8	\$476,567,055.00	Zephyr Cove	NV	Engel & Völkers
19	George	Kypreos	GK Properties Real Estate & Management	1,293.00	\$465,407,731.00	Henderson	NV	Other/Independent
20	Tim	Allen	Coldwell Banker Realty	110	\$465,267,649.00	Carmel-by-the-sea	CA	Coldwell Banker
21	Michael G.	Lawler	Douglas Elliman	106	\$460,762,134.00	Naples	FL	Douglas Elliman
22	Dennis	Chernov	The Agency	178	\$440,000,000.00	Sherman Oaks	CA	Other/Independent
23	Cristal	Clarke	Berkshire Hathaway HomeServices California Properties	73	\$416,765,198.00	Montecito	CA	Berkshire Hathaway Home Services
24	Tracy	McLaughlin	The Agency	20	\$416,585,500.00	Larkspur	CA	Other/Independent
25	Laura	Barry	Barry Estates	69	\$406,448,000.00	Rancho Santa Fe	CA	Other/Independent
26	Darlene	Streit	Sotheby's International Realty	322.25	\$404,008,725.00	Santa Fe	NM	Sotheby's International Realty
27	Shana	Rohde-Lynch	Compass	95.5	\$392,012,580.00	Tiburon	CA	Compass
28	Keri	Nicholas	Parc Agency Corporation	100	\$386,426,916.00	Menlo Park	CA	Other/Independent
29	Neal	Norman	Hawaii Life	43	\$385,932,666.00	Hanalei	HI	LeadingRE
30	David	Offer	Berkshire Hathaway HomeServices California Properties	45	\$378,839,439.00	Brentwood	CA	Berkshire Hathaway Home Services
31	Alex	Perry	Allie Beth Allman & Associates	107	\$375,000,000.00	Dallas	TX	LeadingRE

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32	Kathy Bridgman Team		Compass	67	\$374,195,000.00	Los Altos	CA	Compass
33	Carrie	Wells	Coldwell Banker Mason Morse Real Estate	39	\$369,072,500.00	Aspen	CO	Coldwell Banker
34	Nancy	Kogevinas	Berkshire Hathaway HomeServices California Properties	62	\$360,801,759.00	Montecito	CA	Berkshire Hathaway Home Services
35	Kumara	Wilcoxon	Kuper Sotheby's International Realty	70.84	\$359,150,426.34	Austin	TX	Sotheby's International Realty
36	Jason	Sapphire	www.HomeZu.com	704	\$356,729,768.00	Sharon	MA	Other/Independent
37	Randy	Waller	W Real Estate	365.5	\$354,450,518.00	santa rosa	CA	LeadingRE
38	Jade	Mills	Coldwell Banker Realty	59.5	\$351,345,475.00	Beverly Hills	CA	Coldwell Banker
39	Tim	Davis	Corcoran	27	\$349,813,716.00	Southampton	NY	Corcoran
40	Joan	Levinson	Joan Levinson Luxury Realtor - Realty One Group	57	\$348,505,748.00	Paradise Valley	AZ	Other/Independent
41	Stanley	Lo	Green Banker	117	\$346,288,487.00	Burlingame	CA	Other/Independent
42	Abe	Lee	Century 21 iProperties Hawaii	535	\$339,123,500.00	Honolulu	HI	CENTURY 21
43	Samer	Kuraishi	The Samer Kuraishi Group of The ONE Street Company	742	\$337,464,114.24	Washington	DC	Other/Independent
44	Frank	Sajtar	William Raveis Real Estate, Mortgage & Insurance	25.4	\$334,537,500.00	South Naples	FL	LeadingRE
45	Jacqueline	Thompson	Surterre Properties, Inc.	39	\$333,784,688.00	Newport Beach	CA	Other/Independent
46	Sandro	Dazzan	The Agency	39	\$332,813,631.00	Malibu	CA	Other/Independent
47	Steven	Shane	Compass	30	\$330,538,877.00	Aspen	CO	Compass
48	Stephen	Hachey	Flat Fee MLS Realty	812	\$329,339,766.00	Riverview	FL	Other/Independent
49	Josh	Flagg	Douglas Elliman	58	\$326,391,290.00	Beverly Hills	CA	Douglas Elliman
50	Craig	Morris	Aspen Snowmass Sotheby's International Realty	24.5	\$321,731,165.00	Aspen	CO	Sotheby's International Realty
51	Susan	Breitenbach	Corcoran	38	\$320,967,900.00	Bridgeton	NY	Corcoran
52	David	Lillo	DPL Real Estate	158	\$320,325,053.00	Cupertino	CA	Other/Independent
53	Christopher	Karas	Launch Real Estate	95	\$318,923,237.00	Paradise Valley	AZ	Other/Independent
54	Jordan	Cohen	RE/MAX One	80	\$314,289,157.31	Westlake Village	CA	RE/MAX
55	Cathy	Franklin	Corcoran	34	\$311,125,650.00	New York	NY	Corcoran
56	Eric	Iantorno	Pacific Sotheby's International Realty	62	\$306,588,388.00	Solana Beach	CA	Sotheby's International Realty
57	Marcy	Javor	Signature ONE Luxury Estates, LLC	64	\$304,454,954.00	Delray Beach	FL	Other/Independent
58	Liz	Hogan	Compass	150	\$297,196,679.00	Miami	FL	Compass
59	Katrina	Barrett	Local Board Real Estate	146	\$296,403,772.00	Phoenix	AZ	Other/Independent
60	Todd	Renfrew	California Outdoor Properties	21	\$294,419,198.00	Vacaville	CA	Other/Independent

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61	Cindy	Ambuehl	Compass	48.33	\$292,215,011.00	Santa Monica	CA	Compass
62	Rob	Giem	Compass	22	\$289,908,000.00	newport beach	CA	Compass
63	Deborah	Rieders	Corcoran	121	\$289,372,524.60	Brooklyn	NY	Corcoran
64	Pollena	Forsman	Houlihan Lawrence	123.81	\$287,027,877.37	Larchmont	NY	LeadingRE
65	Neal	Ward	Compass	24	\$285,540,000.00	San Francisco	CA	Compass
66	Nelson	Gonzalez	Berkshire Hathaway HomeServices EWM Realty	53	\$279,233,854.17	Miami Beach	FL	Berkshire Hathaway Home Services
67	Bill	Ruane	RE/MAX Estate Properties	175.5	\$275,425,742.00	El Segundo	CA	RE/MAX
68	Lisa	Lippman	Brown Harris Stevens	19	\$275,382,237.00	New York	NY	LeadingRE
69	Serena	Boardman	Sotheby's International Realty, Inc.	22.5	\$273,153,000.00	New York	NY	Sotheby's International Realty
70	Paul	Benson	Engel & Völkers Park City	88.3	\$269,045,016.64	Park City	UT	Engel & Völkers
71	John	Maseredjian	JohnHart Real Estate	372	\$264,328,263.00	Sherman Oaks	CA	Other/Independent
72	Mario Shawn	Venancio	Berkshire Hathaway HomeServices Fox & Roach, REALTORS	156	\$262,852,192.00	Rumson	NJ	Berkshire Hathaway Home Services
73	Dante	DiSabato	William Raveis Real Estate, Mortgage & Insurance	35.35	\$260,178,396.00	South Naples	FL	LeadingRE
74	Shirley	Gary	Engel & Völkers Buckhead Atlanta	574.4	\$257,332,358.82	Atlanta	GA	Engel & Völkers
75	Ellen	Mosher	Houlihan Lawrence	59	\$252,697,222.16	Greenwich	CT	LeadingRE
76	Jonathan	Rosen	Compass - The Rosen Group	91	\$247,992,552.00	Dallas	TX	Compass
77	Doug	Leibinger	Compass	45	\$247,735,745.00	Aspen	CO	Compass
78	Chris	Carr	Simple Choice Realty	685	\$245,458,611.00	Lafayette Hill	PA	Other/Independent
79	Catherine	Jones Coburn	Slifer Smith & Frampton Real Estate	47	\$244,633,323.00	Vail Valley	CO	LeadingRE
80	Joujou	Chawla	Compass	93	\$240,563,537.00	Danville	CA	Compass
81	Robert	Dullnig	Kuper Sotheby's International Realty	51.11	\$240,428,692.50	San Antonio	TX	Sotheby's International Realty
82	Andrew	Ernemann	Aspen Snowmass Sotheby's International Realty	18.5	\$239,959,544.50	Aspen	CO	Sotheby's International Realty
83	Miltiadis	Kastanis	Douglas Elliman	34.5	\$239,243,791.00	Miami	FL	Douglas Elliman
84	Maggie	Gold Seelig	MGS Group Real Estate LTD	37	\$238,479,250.00	Cambridge	MA	Other/Independent
85	Christopher	Burnside	Brown Harris Stevens	38	\$237,357,500.00	BridgeHampton	NY	LeadingRE
86	Shelly	Lynch	Carmel Realty Company	50	\$236,277,700.00	Carmel	CA	Other/Independent
87	Karen	Van Arsdale	Premier Sotheby's International Realty	36	\$236,110,000.00	Naples	FL	Sotheby's International Realty
88	Stephanie	Vitacco	Equity Union	225	\$234,791,978.00	Encino	CA	Other/Independent
89	Vicky	Li	Compass	129.76	\$234,424,291.00	Menlo Park	CA	Compass
90	Bruno	Arapovic	HomeSmart	632	\$233,260,032.00	Phoenix	AZ	HomeSmart

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91	Elizabeth	DeWoody	Compass	55	\$231,930,588.00	Palm Beach	FL	Compass
92	Brett	Harris	Douglas Elliman	22.65	\$229,995,000.01	Miami	FL	Douglas Elliman
93	Brian	Milton	Compass	51	\$229,589,201.00	Armonk	NY	Compass
94	Timothy	Tamura	VALIA Properties	45	\$229,366,000.00	Corona del Mar	CA	Other/Independent
95	Alexis	Tarumianz	Aspen Snowmass Sotheby's International Realty	42.5	\$228,801,500.00	Aspen	CO	Sotheby's International Realty
96	Kristen	Routh-Silberman	Corcoran Global Living	90	\$228,053,684.00	LAS VEGAS	NV	Corcoran
97	Carol	Sollak	Engel & Völkers Wellington	56	\$227,629,000.00	Wellington	FL	Engel & Völkers
98	Chris	Adlam	Vista Sotheby's International Realty	62.5	\$226,856,518.00	Palos Verdes Estates	CA	Sotheby's International Realty
99	Erika	Demma	Compass	39.61	\$226,589,565.00	Woodside	CA	Compass
100	Gary	DePersia	Corcoran	32	\$225,688,944.00	East Hampton	NY	Corcoran
101	Erica	Grossman	Douglas Elliman	20.25	\$219,513,600.00	Southampton	NY	Douglas Elliman
102	Eric	Haskell	The Agency	14.9	\$217,871,000.00	Malibu	CA	Other/Independent
103	Bonnie Rose	Heatzig	Douglas Elliman	62	\$217,808,512.50	Boca Raton	FL	Douglas Elliman
104	Kyle	Seyboth	CENTURY 21 The Seyboth Team	541	\$215,010,838.00	Seekonk	MA	CENTURY 21
105	Scott	Grigg	Realty Executives	108	\$213,429,269.00	Paradise Valley	AZ	Realty Executives
106	Rex	Miller	William Raveis Real Estate, Mortgage & Insurance	30	\$212,794,500.00	South Naples	FL	LeadingRE
107	Tracy	Allen	Coldwell Banker Realty	53.8	\$206,969,500.00	Honolulu	HI	Coldwell Banker
108	Michael	Rankin	TTR Sotheby's International Realty	61	\$205,292,501.00	Washington	DC	Sotheby's International Realty
109	Melissa	Dailey	Coldwell Banker Realty	102.1	\$203,748,750.00	Wellesley	MA	Coldwell Banker
110	Lourdes	Alatrisme	Douglas Elliman	36.97	\$202,738,990.00	Coral Gables	FL	Douglas Elliman
111	Charlie	Pigott	Corcoran	110	\$202,565,619.00	Brooklyn	NY	Corcoran
112	Roger	Pettingell	Coldwell Banker Realty	102.6	\$201,413,142.00	Longboat Key	FL	Coldwell Banker
113	Harald	Grant	Sotheby's International Realty, Inc.	16.62	\$201,401,550.00	Southampton	NY	Sotheby's International Realty
114	Leslie	McElwreath	Sotheby's International Realty, Inc.	39.84	\$201,247,500.00	Greenwich	CT	Sotheby's International Realty
115	Beate V.	Moore	Sotheby's International Realty, Inc.	19.75	\$200,347,500.00	Bridgeton	NY	Sotheby's International Realty
116	Dan	Urbach	Compass	43.16	\$200,048,010.00	Pacific Palisades	CA	Compass
117	Roger	Erickson	Douglas Elliman	15.15	\$199,316,760.00	New York	NY	Douglas Elliman
118	Tyler	Thomas	Briggs Freeman Sotheby's International Realty	23	\$199,166,080.00	Dallas	TX	Sotheby's International Realty
119	Isabelle	Grotte	Compass	99	\$198,924,381.00	San Francisco	CA	Compass
120	Peter	Turino	Brown Harris Stevens	10	\$198,645,000.00	East Hampton	NY	LeadingRE
121	Jessica	Buchman	Corcoran	91	\$198,300,142.00	Brooklyn	NY	Corcoran

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122	Michael	Ledwitz	Engel & Völkers Boca Raton	143.5	\$198,217,001.40	Boca Raton	FL	Engel & Völkers
123	Ron	Wynn	Compass	93	\$196,128,775.00	Santa Monica	CA	Compass
124	Wendalin	Whitman	Whitman Fine Properties	21	\$195,314,000.00	Aspen	CO	Other/Independent
125	Kim	Bibb	Villa Real Estate	42	\$190,647,999.00	Newport Beach	CA	Other/Independent
126	Jason	Sato	Sato Real Estate, Inc	93	\$190,108,000.00	Anna Maria	FL	Other/Independent
127	Hugh	Cornish	Coldwell Banker Realty	24.2	\$189,543,079.00	Menlo Park	CA	Coldwell Banker
128	Rob	Johnson	Brown Harris Stevens	48	\$189,282,500.00	Greenwich	CT	LeadingRE
129	Zach	Trailer	Compass	21	\$189,102,500.00	Palo Alto	CA	Compass
130	Matilde	Sorensen	Dale Sorensen Real Estate, Inc.	101	\$187,844,650.00	Vero Beach	FL	LeadingRE
131	Yvonne	Yang	compass	89.3	\$187,541,138.00	Los Altos	CA	Compass
132	Cooper	Mount	The Agency	16.8	\$187,163,000.00	Malibu	CA	Other/Independent
133	Carrie	McCormick	@properties	212	\$186,318,006.00	Chicago	IL	LeadingRE
134	Ralph	Arias	ONE Sotheby's International Realty	10	\$182,942,550.00	Miami Beach	FL	Sotheby's International Realty
135	Joshua	Deitch	Coldwell Banker Realty	52	\$182,496,375.00	Mill Valley	CA	Coldwell Banker
136	Michaela	Keszler	Douglas Elliman	24.17	\$182,215,843.45	Southampton	NY	Douglas Elliman
137	Mark	Sletten	Engel & Völkers Park City	94.23	\$179,878,549.51	Park City	UT	Engel & Völkers
138	Tara	Shapiro	Pacific Sotheby's International Realty	34	\$178,630,000.00	Newport Beach	CA	Sotheby's International Realty
139	Bridget	Ramey	Kuper Sotheby's International Realty	23	\$177,912,500.00	Austin	TX	Sotheby's International Realty
140	Emily	Beare	CORE Group Real Estate	31	\$177,353,291.15	New York	NY	Other/Independent
141	Perry	Corneau	Compass	40	\$175,600,000.00	Sarasota	FL	Compass
142	Dania	Perry	CENTURY 21 Jim White & Associates	107.6	\$174,473,149.00	Treasure Island	FL	CENTURY 21
143	David	Kornmeier	Brown Harris Stevens	16	\$172,831,375.00	New York	NY	LeadingRE
144	Steve	McCarrick	Coldwell Banker Realty	49.5	\$172,183,137.00	Saratoga	CA	Coldwell Banker
145	Courtney	Charney	Parc Agency Corporation	20	\$171,913,800.00	Menlo Park	CA	Other/Independent
146	Linda R.	Olsson	Linda R. Olsson, Inc	38	\$171,625,000.00	Palm Beach	FL	Other/Independent
147	Dan	Dockray	LIV Sotheby's International Realty	43	\$170,931,900.75	Telluride	CO	Sotheby's International Realty
148	Jim	Arbeed	Coldwell Banker Realty	31.5	\$168,985,500.00	Burlingame	CA	Coldwell Banker
149	Michael	Libow	Compass	37.5	\$168,896,382.00	Beverly Hills	CA	Compass
150	Dawn	Maddux	Engel & Völkers Missoula	108.5	\$168,568,950.00	Missoula	MT	Engel & Völkers
151	Billy	Rose	The Agency	37	\$168,160,401.10	Beverly Hills	CA	Other/Independent
152	Steve	Frankel	Coldwell Banker Realty	32	\$167,385,534.00	Beverly Hills	CA	Coldwell Banker
153	Sheldon	Grothaus	Texas Ranch Sales, LLC	42	\$167,128,879.00	Boerne	TX	Other/Independent

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154	Garrett	Reuss	Aspen Snowmass Sotheby's International Realty	49	\$166,928,072.00	Snowmass Village	CO	Sotheby's International Realty
155	Marie Young	Bates	Houlihan Lawrence	51	\$166,754,849.00	Greenwich	CT	LeadingRE
156	Daniel	Xi	Coldwell Banker Realty	92.8	\$166,726,629.00	Cupertino	CA	Coldwell Banker
157	Dano	Sayles	Coldwell Banker Island Properties	65.55	\$166,210,740.00	WAILEA	HI	Coldwell Banker
158	Kane	Manera	Corcoran	17	\$165,901,797.12	New York	NY	Corcoran
159	Josh	Peters	RETSY	55	\$165,305,350.00	Scottsdale	AZ	Other/Independent
160	Binkan	Cinaroglu	Kuper Sotheby's International Realty	152.01	\$165,024,313.50	San Antonio	TX	Sotheby's International Realty
161	Irene	Dazzan-Palmer	The Agency	15	\$165,010,000.00	Malibu	CA	Other/Independent
162	Craig	Knizek	The Agency	25	\$163,341,394.00	Sherman Oaks	CA	Other/Independent
163	Rochelle	LeCavalier	Douglas Elliman	55.73	\$163,127,591.83	Boca Raton	FL	Douglas Elliman
164	Travis	Laas	Engel & Völkers Wellington	45.5	\$162,873,150.00	Wellington	FL	Engel & Völkers
165	Carrie B.	Goodman	Sotheby's International Realty, Inc.	39.5	\$162,413,125.00	San Francisco	CA	Sotheby's International Realty
166	Michael	Martinez	ONE Sotheby's International Realty	60.83	\$162,346,128.00	Coral Gables	FL	Sotheby's International Realty
167	Eric	Delgado	Keller Williams Encino - Sherman Oaks	185.41	\$161,375,923.56	Encino	CA	Keller Williams
168	Griffin	Riddle	The Agency	17	\$161,091,665.00	Los Angeles	CA	Other/Independent
169	Scot	Karp	Premier Estate Properties	72	\$161,018,276.00	Boca Raton	FL	LeadingRE
170	Laura	Brau	Compass	33.2	\$160,627,153.00	Brentwood	CA	Compass
171	Chandra	Miller	Maury People Sotheby's International Realty	48.5	\$159,757,080.00	Nantucket	MA	Sotheby's International Realty
172	Christa	Huffstickler	Engel & Völkers Atlanta	217.05	\$158,241,251.57	Atlanta	GA	Engel & Völkers
173	Juliette	Hohnen	Douglas Elliman	49.1	\$158,199,156.30	Beverly Hills	CA	Douglas Elliman
174	Dan	Encell	Berkshire Hathaway HomeServices California Properties	39	\$158,033,168.00	Montecito	CA	Berkshire Hathaway Home Services
175	Helena	Zaludova	Compass	49	\$157,412,118.00	San Francisco	CA	Compass
176	sandra	miller	Engel & Völkers Santa Monica	20	\$156,585,043.00	Santa Monica	CA	Engel & Völkers
177	Blair	Chang	The Agency	19	\$155,774,010.00	Beverly Hills	CA	Other/Independent
178	Hillary	Ryan	Sotheby's International Realty, Inc.	34	\$155,773,946.00	St Helena	CA	Sotheby's International Realty
179	SEAN	CHEN	Intero Franchise Services	107.55	\$155,720,987.00	Fremont	CA	LeadingRE
180	Joshua	Strong	HomeSmart	383	\$154,705,267.00	Phoenix	AZ	HomeSmart
181	Terry	Sprague	Luxe Forbes Global Properties	52	\$154,125,000.00	Lake Oswego	OR	Other/Independent
182	Ginger	Martin	Sotheby's International Realty, Inc.	28	\$154,120,000.00	St Helena	CA	Sotheby's International Realty
183	Michael	Schultz	Corcoran	32	\$153,284,051.00	East Hampton	NY	Corcoran

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184	Mary	Lee	Ocean Reef Club Sotheby's International Realty	39	\$153,271,915.00	Key Largo	FL	Sotheby's International Realty
185	Jorge	Uribe	ONE Sotheby's International Realty	21.73	\$153,254,500.00	Coral Gables	FL	Sotheby's International Realty
186	Mike	Bohnert	Coldwell Banker Realty	71	\$153,000,000.00	Burlingame	CA	Coldwell Banker
187	Mike	Lubin	Brown Harris Stevens	63	\$152,693,499.00	New York	NY	LeadingRE
188	Marc	Gross	JohnHart Real Estate	212	\$152,549,603.00	Burbank	CA	Other/Independent
189	Lauren	Ravitz	Berkshire Hathaway HomeServices California Properties	48	\$151,553,000.00	Brentwood	CA	Berkshire Hathaway Home Services
190	Joseph	Sabeh	Venture Sotheby's International Realty	52.4	\$151,380,690.00	Fremont	CA	Sotheby's International Realty
191	Danielle	Englehardt	Douglas Elliman	29	\$150,566,934.06	New York	NY	Douglas Elliman
192	Eric	Lavey	Sotheby's International Realty, Inc.	46	\$150,023,239.00	Beverly Hills	CA	Sotheby's International Realty
193	JOHNNY	ROJAS	CENTURY 21 JR Gold Team Realty	149	\$149,529,658.00	Garfield	NJ	CENTURY 21
194	Chezi	Rafaeli	Coldwell Banker Realty	95.5	\$149,516,053.00	Chicago	IL	Coldwell Banker
195	Joel	Carson	Utah Real Estate	242	\$149,474,959.00	Cottonwood Heights	UT	Other/Independent
196	Lisa	Cregan	Sotheby's International Realty, Inc.	24.3	\$149,165,000.00	Palm Beach	FL	Sotheby's International Realty
197	Devin	Kay	Douglas Elliman	20.13	\$149,108,648.80	Miami	FL	Douglas Elliman
198	William D.	Yahn	Corcoran	15	\$149,024,956.50	Palm Beach	FL	Corcoran
199	Tim	Wolter	HomeSmart Evergreen Realty	95	\$148,672,350.00	Ladera Ranch	CA	HomeSmart
200	Alexandra	Zhou	Morgan Real Estate	72	\$147,678,528.00	San Jose	CA	Other/Independent
201	Dave	Richardson	Hawaii Life	34	\$147,596,000.00	Hanalei	HI	LeadingRE
202	Lamisse	Droubi	Generation Real Estate	57	\$147,437,600.00	San Francisco	CA	Other/Independent
203	Greg	Rowley	Coldwell Banker Schneidmiller Realty	55	\$147,094,002.00	Coeur d'Alene	ID	Coldwell Banker
204	Paul	Grover	Berkshire Hathaway HomeServices Robert Paul Properties	43	\$146,887,117.92	Osterville	MA	Berkshire Hathaway Home Services
205	Raziel	Ungar	Compass	58	\$146,340,103.00	Burlingame	CA	Compass
206	Joe	Piazza	Coldwell Banker Realty	27.4	\$145,895,638.00	Los Gatos	CA	Coldwell Banker
207	Todd	Peter	Sotheby's International Realty, Inc.	27.95	\$144,751,000.00	Palm Beach	FL	Sotheby's International Realty
208	Anne	Hogan Perry	Compass	40	\$144,630,999.00	Honolulu	HI	Compass
209	John Paul	Prebish	William Raveis Real Estate, Mortgage & Insurance	43.19	\$144,389,635.00	Naples	FL	LeadingRE
210	Carrie	Nicholson	Hawaii Life	37	\$144,333,500.00	Hanalei	HI	LeadingRE
211	Wendy	Storch	Sotheby's International Realty, Inc.	57.7	\$143,887,239.00	San Francisco	CA	Sotheby's International Realty
212	Russell	Post	Ocean Reef Club Sotheby's International Realty	32.95	\$142,532,295.00	Key Largo	FL	Sotheby's International Realty

Individual Agents by Volume National Rankings Real Trends 2022 - www.realtrends.com/agent-rankings/

Volume Rank	First Team Name	Last Name	Company	Sides	Volume	City	State	Network Affiliation
213	Scott	Aurich	Pacific Sotheby's International Realty	49.02	\$142,501,475.00	Coronado	CA	Sotheby's International Realty
214	Jon	Swire	The Agency	34	\$142,414,000.00	Beverly Hills	CA	Other/Independent
215	Kim	Covino	Compass	101	\$142,203,200.00	Winchester	MA	Compass
215	Manu	Changotra	Coldwell Banker	76.5	\$142,000,000.00	Cupertino	CA	Coldwell Banker
216	Adam	Kaufman	Howard Hanna Real Estate Services	202	\$141,904,453.00	Pepper Pike	OH	LeadingRE
217	Amy	Deane	Moreland Properties	62	\$141,620,242.50	Austin	TX	LeadingRE
218	Chris	Klug	Aspen Snowmass Sotheby's International Realty	30.75	\$141,615,100.00	Aspen	CO	Sotheby's International Realty
219	Scott	Michaels	Compass	82	\$141,493,307.00	Austin	TX	Compass
220	Robert	Kinlin	Berkshire Hathaway HomeServices Robert Paul Properties	38	\$141,165,773.33	Osterville	MA	Berkshire Hathaway Home Services
221	Melissa	Goldstein Tucci	Coldwell Banker West	140.4	\$140,940,782.00	San Diego	CA	Coldwell Banker
222	Peter	Zaitzeff	Corcoran	19	\$140,263,399.28	New York	NY	Corcoran
223	JORDAN	MOTT	Intero - a Berkshire Hathaway affiliate	88	\$140,118,550.00	San Jose	CA	LeadingRE
224	Brad	Kappel	TTR Sotheby's International Realty	67	\$140,000,000.00	Annapolis	MD	Sotheby's International Realty
225	Carmela	Laurella	CL Properties	76	\$139,886,600.00	Boston	MA	LeadingRE
226	Craig Michael	Strong	Compass	64.11	\$139,178,133.00	Toluca Lake	CA	Compass
227	Kathryn Alphas	Richlen	Coldwell Banker Realty	40.6	\$139,085,000.00	Weston	MA	Coldwell Banker
228	Tina	Shone	Sotheby's International Realty, Inc.	72	\$138,940,300.00	Sonoma	CA	Sotheby's International Realty
229	Alison	Elder	Corcoran Global Living	124	\$138,869,278.40	Truckee	CA	Corcoran
230	Angela	Kessel	Houlihan Lawrence	64.55	\$138,775,167.50	Bedford	NY	LeadingRE
231	Robertson	Allen	The Cassina Group	55	\$138,423,553.00	Mount Pleasant	SC	Other/Independent
232	David	Curry	Geneva Lakefront Realty	36	\$138,254,900.00	Lake Geneva	WI	Other/Independent
233	Marcus	Wood	Engel & Völkers Park City	42.61	\$138,187,240.00	Park City	UT	Engel & Völkers
234	Hong	Sycks	Compass	80	\$137,967,628.00	Santa Clara	CA	Compass
235	Ronnie	Glomb	Your Town Realty	242	\$137,825,026.00	Morristown	NJ	Other/Independent
236	Michael	LaPay	Summit Sotheby's International Realty	48	\$137,674,536.50	Park City	UT	Sotheby's International Realty
237	John	Shroyer	Golden Gate Sotheby's International Realty	61.95	\$137,045,500.00	Redwood City	CA	Sotheby's International Realty
238	Hannah	Sirois	Corcoran Pacific Properties	42.84	\$136,847,250.00	Koloa	HI	Corcoran
239	Steven	Presson	Corcoran	32	\$136,499,000.00	Palm Beach	FL	Corcoran
240	Christian	Wach	Pacific Sotheby's International Realty	54	\$136,397,000.00	San Clemente	CA	Sotheby's International Realty
241	Lea	Williams	Tomlinson Sotheby's International Realty	93	\$136,036,800.00	Coeur d'Alene	ID	Sotheby's International Realty

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242	Linda	Sansone	Pacific Sotheby's International Realty	34.55	\$135,772,915.00	Rancho Santa Fe	CA	Sotheby's International Realty
243	Jena	Radnay	@properties	64	\$135,766,600.00	Winnetka	IL	LeadingRE
244	Brian	Hicks	Open Door Real Estate	358	\$135,359,797.00	BAKERSFIELD	CA	Other/Independent
245	Welton Group		Compass	31	\$135,091,026.00	Saratoga	CA	Compass
246	ERIC	FISCHER-COLBRIE	Intero - a Berkshire Hathaway affiliate	0	\$134,791,027.00	Los Altos	CA	LeadingRE
247	Shelly	Tretter Lynch	Compass	20	\$134,502,440.00	Greenwich	CT	Compass
248	Jim	Toth	PureWest Christie's International Real Estate	27.84	\$134,459,700.00	Bozeman	MT	LeadingRE
249	Rosalind	Clarke	Premier Estate Properties	18	\$134,149,832.00	Palm Beach	FL	LeadingRE
250	Myra	Nourmand	Nourmand&A	19.8	\$134,136,750.00	Beverly Hills	CA	Nourmand&Associates